ZoomInfo Announces Inducement Grants Under Nasdaq Listing Rule 5635(c)(4)

September 3, 2026

VANCOUVER, Wash.--(BUSINESS WIRE)--Sep. 3, 2026-- ZoomInfo (NASDAQ: GTM), the all-in-one AI GTM platform, today announced that on September 1, 2026 (the “Grant Date”), it granted a total of 1,383,779 restricted stock units (“RSUs”) to 92 recently hired employees, as a material inducement to their employment.

The inducement grants were issued pursuant to ZoomInfo Technologies Inc. Inducement Equity Incentive Plan and related form of time-based RSU award agreement. One-third of the RSUs will vest on the first anniversary of the applicable vesting commencement date, and then quarterly for the remaining two years, subject to the recipient’s continued service through each applicable vesting date.

The inducement grants were approved by the Compensation Committee of ZoomInfo’s Board of Directors, as required by Nasdaq Rule 5635(c)(4), and were granted as a material inducement to employment in accordance with Nasdaq Rule 5635(c)(4).

About ZoomInfo
ZoomInfo (NASDAQ: GTM), the all-in-one AI GTM platform, enables sales, marketing, and customer success teams to execute their go-to-market strategy with confidence. Powered by the industry’s most comprehensive B2B data, including more than 100 million companies, 500 million contacts, and billions of signals, ZoomInfo delivers the intelligence, automation, and integrations that modern revenue teams need to identify, engage, and convert their best buyers.

GTM.AI is ZoomInfo’s headless GTM context layer. It is the API and Model Context Protocol home for AI agents, powering integrations across Salesforce Agentforce, HubSpot Breeze, Microsoft Copilot, Claude, ChatGPT, and dozens more.

Learn more at zoominfo.com and gtm.ai.

Website Disclosure
ZoomInfo intends to use its website as a distribution channel of material company information. Financial and other important information regarding the Company is routinely posted on and accessible through the Company’s website. Accordingly, you should monitor the investor relations portion of our website at https://ir.zoominfo.com/ in addition to following our press releases, SEC filings, and public conference calls and webcasts. In addition, you may automatically receive email alerts and other information about ZoomInfo when you enroll your email address by visiting the “Email Alerts” section of our investor relations page at https://ir.zoominfo.com/.

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Investor Contact:
Jeremiah Sisitsky
ir@zoominfo.com

Media Contact:
Dennis Sevilla
pr@zoominfo.com

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